Townswomen's Guilds Year ended 31 January 2019 How is my affiliation fee spent?

££

	£ per member	
	2019	2018 Notes
Costs per head		
Events & Campaigns	1.10	1.29
Magazine	8.93	6.17 (1)
Membership	2.45	2.06 (2)
Raising awareness/development	3.17	1.00 (1)
Staff costs	14.32	11.71 (3)
Office costs	5.27	4.58 (1)
Legal & Professional	0.44	0.19 (1)
Trustee's expenses	1.55	1.09 (4)
Total Costs per head	37.22	28.09
Funded by:		
Affiliation fee	(16.86)	(16.74)
Donations	(0.02)	(0.21)
Investment income	(1.72)	(1.88)
Profit on sale of goods	(0.02)	0.03
Operating deficit per head	18.61	9.29

Notes

(1) Most of the increases relates to fixed costs being spread over fewer memb

(2) As we prepared to switch membership in house we had some inevitable cost overlap, these costs will reduce for 2019/20.

(3) We employed a recruitment officer from the middle of the year

(4) Trustee expenses vary depending on where Trustees live and the location of the events they attended.

